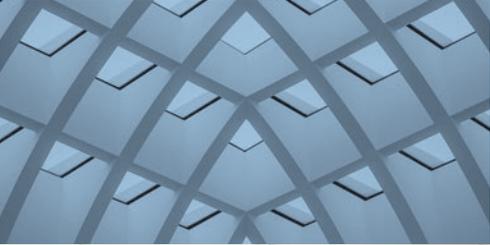


HAWORTH®



OMNIA  
PARTNERS

# WHY HAWORTH?

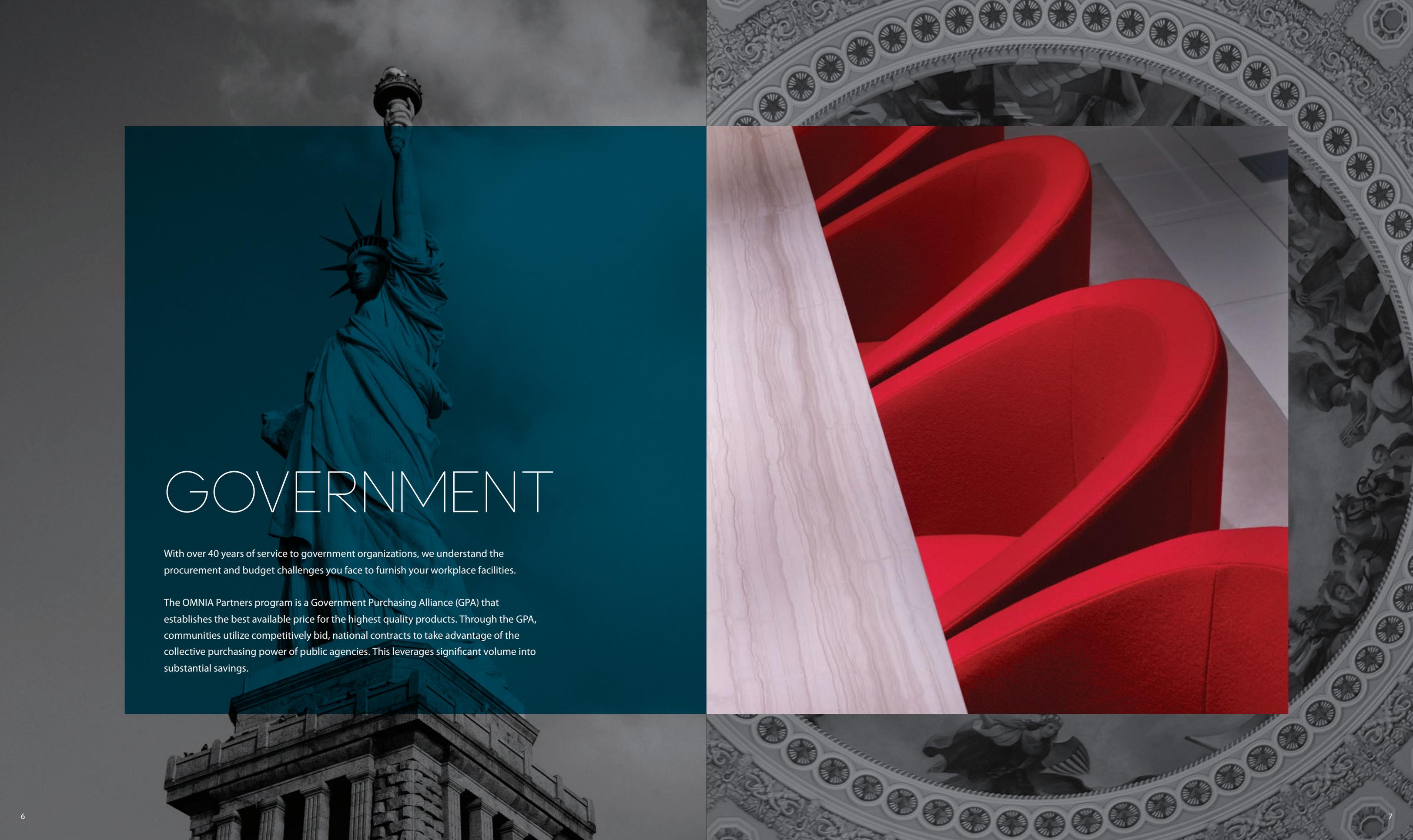
*As organizations grow and evolve, changing strategies and employee needs impact space design. We understand how space can influence and support a positive culture by enhancing engagement and fostering collaboration to drive innovation. It has the potential for nurturing the health and well-being of the people who work there.*

*Haworth helps government agencies, higher education, and non-profit organizations fulfill their workplace vision to improve performance and maximize their return on investment. Research, innovation, design, and global expertise are our core competencies that provide the foundation to support your long-term strategies and a talented workforce.*

# WE PARTNER WITH YOU

We design and manufacture product solutions that help you create inspiring spaces. The breadth and strength of our portfolio forms the foundation for creating interior environments that adapt, to keep your organization nimble and make the most out of your workplace. We're your partner in transforming space, no matter where you're located.





# GOVERNMENT

With over 40 years of service to government organizations, we understand the procurement and budget challenges you face to furnish your workplace facilities.

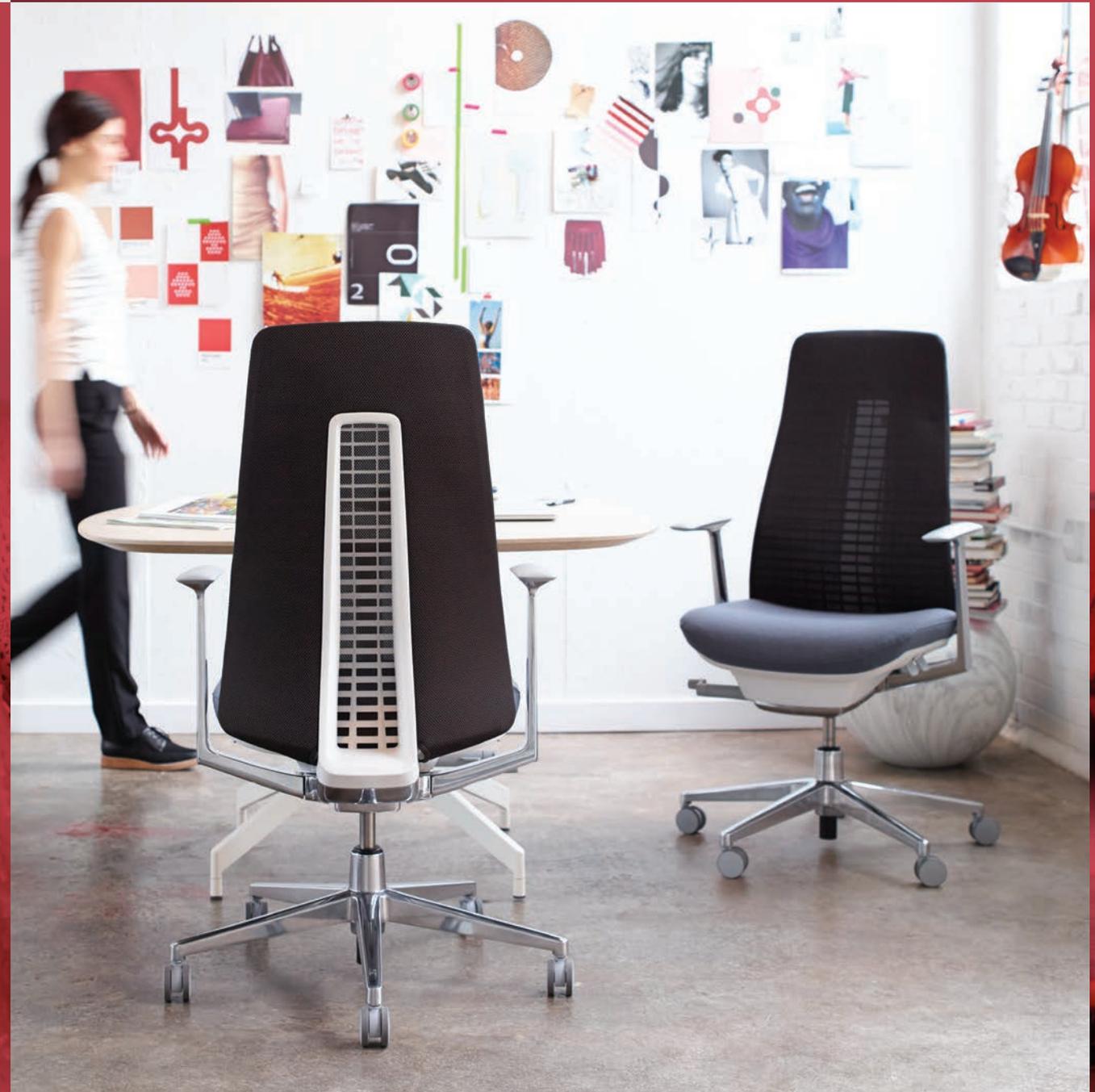
The OMNIA Partners program is a Government Purchasing Alliance (GPA) that establishes the best available price for the highest quality products. Through the GPA, communities utilize competitively bid, national contracts to take advantage of the collective purchasing power of public agencies. This leverages significant volume into substantial savings.



# HIGHER EDUCATION

The world of higher education faces many challenges, from rising costs to new ways of learning, to emerging technologies that impact teaching and learning styles. In the midst of all these challenges, the overriding need to attract and retain top students and faculty has never been greater.

Haworth keeps up with the trends that influence working and learning environments. We'll help you achieve your attraction and retention objectives by creating higher education facilities that enable quality teaching and learning experiences in the social environments students have come to expect.





# NON-PROFIT ORGANIZATIONS

The ripple effect of the U.S. economy has created challenges for non-profits seeking resources to respond to new opportunities, organizational transitions, and trends affecting their goals. Human services needs aren't going away—in fact, they're on the rise. Leaders, employees, and board members are tapped for time, now more than ever.

Haworth understands how to support non-profit organizations with adaptable, cost-efficient workspaces. Saving expenses in the work environment puts more dollars toward the programs that support your mission, while also pleasing your supporters.





# HOW YOU BENEFIT

Haworth provides adaptable workspace solutions at competitive prices to state and local agencies as well as non-profit organizations nationwide. As a leading supplier to OMNIA Partners, we offer a comprehensive range of products and services that meet your workspace needs.

In addition to benefiting from Haworth's capabilities, you can feel confident through the collective purchasing power of public and non-profit agencies that the price you pay is market competitive. And, our simplified procurement process saves you time by allowing you to bypass a formal RFP.

Services available through our dealer network include:

- Reconfiguration and relocation
- Design/layout and planning
- Installation
- Project management
- Financing options
- Workplace consulting

# RESEARCH AND KNOWLEDGE

Haworth workspace solutions are grounded in research. We've been investing in it for decades, partnering with experts—including academic institutions and private research firms—and harnessing ideas from around the world to redefine the way interiors are designed.

Our breadth of knowledge is far-reaching—from ergonomics to employee engagement. We research the topics that affect your organization. Our knowledge around human, facility, and organizational performance drives effective workplace design. Then, we share and apply our expertise with you to make the most out of your investment.

Three themes continue to emerge as the most pertinent for our customers: Organic Workspace®, culture, and well-being. These are the issues we focus our research on more deeply.

## Well-being

Well-being goes beyond physical wellness. It incorporates both the physical and psychological health of people. Many organizations are working toward well-being for people at work, especially when office workers spend 90 percent of their time indoors. Healthy people are simply more productive and engaged. We are on a journey to apply a framework called the WELL Building Standard® to measure success in implementing built environment features, policies, and programs that encourage well-being. Incorporating well-being concepts into space design unlocks the potential for the workplace to foster a healthier, more engaged, and high performing workforce.

## Culture

Most simply, culture is a collection of beliefs, attitudes, and behaviors distinct to every organization. It's the unique way your organization adds value. Whether conscious or unconscious, culture evokes strong emotions that motivate employees to perform. It's what runs the company when you're not there. Research suggests that architecture, interior design, and furnishings provide a tangible way to support—or prompt change within—the culture of an organization, fostering deep employee engagement that attracts top talent.

## Organic Workspace®

Designed to embrace change, Organic Workspace helps you align your space with your organization's strategy. Organic Workspace offers greater choice and flexibility, instead of a rigid solution that attempts to anticipate every need ahead of time. As your strategy evolves to meet changing market dynamics, your space also evolves, reducing the cost of re-aligning the workforce and space to support changing business conditions.



# ENSURING YOUR FUTURE

Your investment is for the long-term, and Haworth is committed to meeting your future needs with solutions that adapt. Our product design strategy gives you design freedom for a variety of applications, and product solutions that work together seamlessly as your needs change.

Through our Integrated Palette™—a platform of products designed to create a consistent, cohesive environment—we make it easy to meet user needs, support organizational goals, and provide future assurance, connecting physically and aesthetically to new Haworth products as your organization grows. From the desk to the department and the entire building, everything works together.

Only Haworth offers a truly integrated kit of parts, created to support the widest range of environments and providing future assurance to organizations that recognize their investment must be effective for years to come.



# ENVISION YOUR SPACE

Work happens everywhere. Haworth helps you create spaces where people can perform their best.

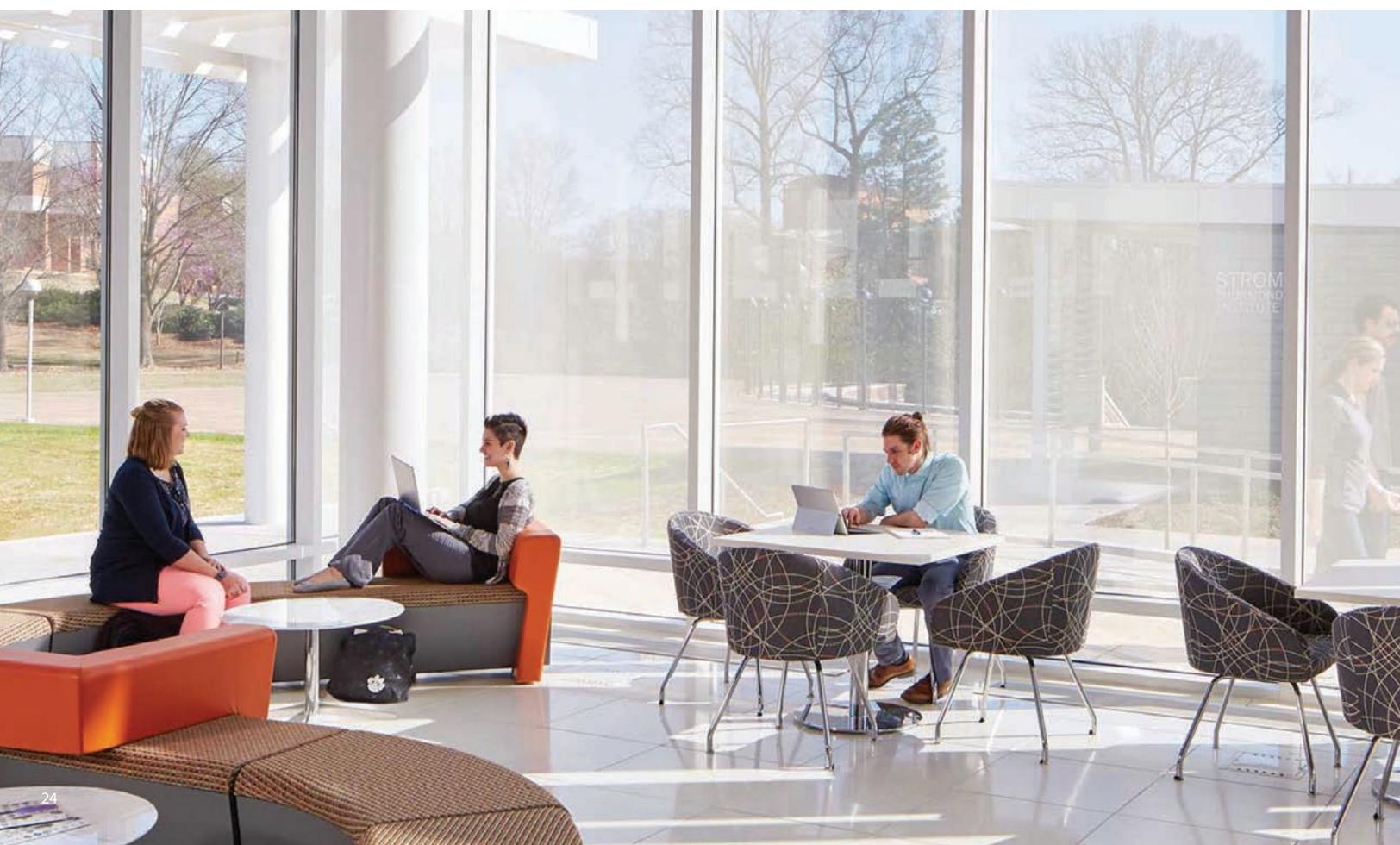
We're more than an office furniture provider—we partner with you to realize your workspace vision while optimizing your real estate.



Clemson University / Clemson, SC, USA



Denver Human Services / Denver, CO, USA





### Walls

Movable walls offer the look, feel, and acoustical performance of conventional construction, yet are designed to anticipate your need to change.

### Workspaces

Workspaces create areas for individuals and teams, in private and collaborative settings.

### Technology

Haworth technology tools give you the freedom to create, collaborate, and communicate in the digital world—securely and simply.

### Accessories

From work tools to task lights and space-dividing screens, accessories offer you customization in your space to make work easier.

### Desks & Tables

Designed to accommodate a variety of needs, desks and tables provide a wide range of surfaces for touchdown, collaborative, private office, and training spaces.

### Lounge Furnishings

Together or alone, a variety of lounge elements create social group spaces and individual touchdowns as short-term destinations.

### Seating

Choose from a variety of seating to support a range of postures—from lounge seating and task chairs to executive, conference, guest chairs, and stools.

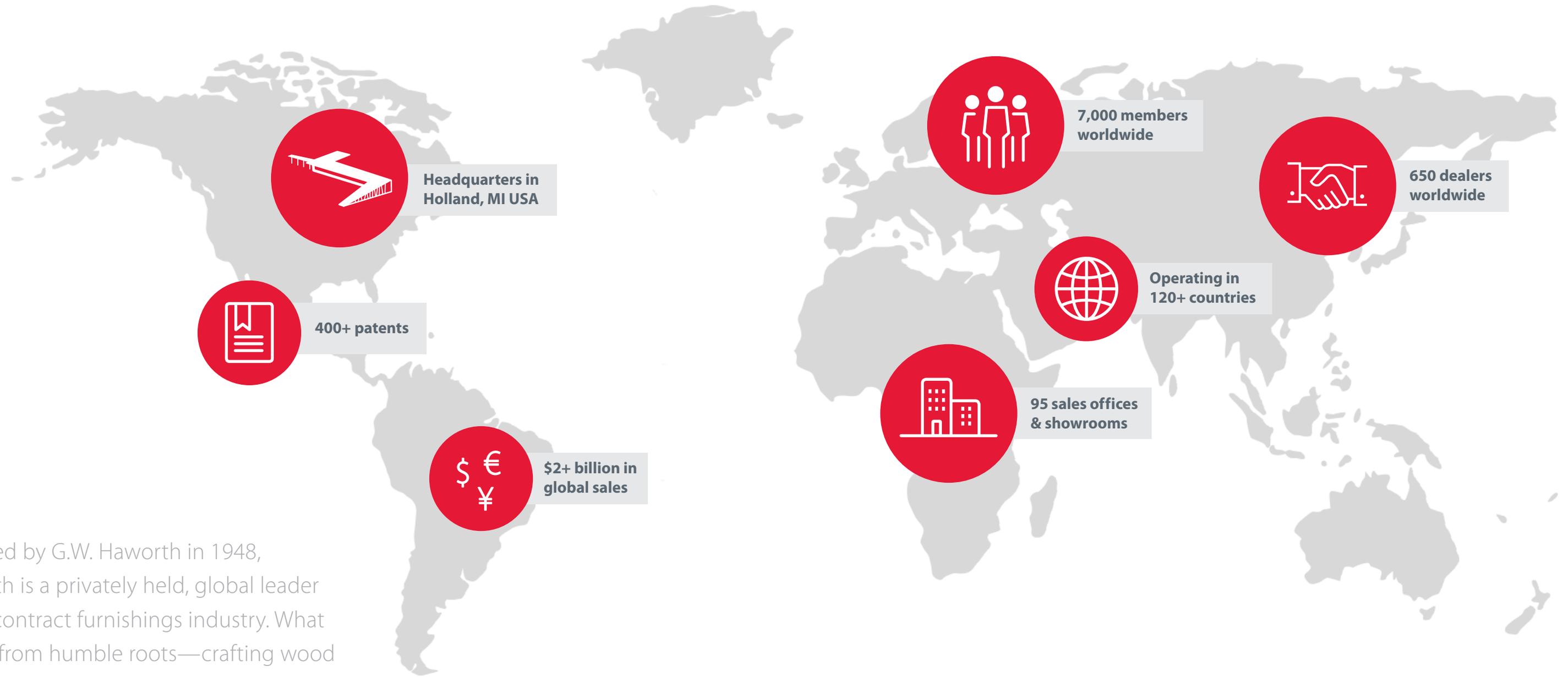
### Storage

Haworth storage for individuals or groups helps you maximize space and stay organized at work.

## Tailored Spaces that Meet Your Needs

From floor to ceiling, and wall to wall, our mix of products offers you endless options for transforming your space as your needs evolve.

# ABOUT US at a glance



Founded by G.W. Haworth in 1948, Haworth is a privately held, global leader in the contract furnishings industry. What began from humble roots—crafting wood furnishings in a Midwestern town on the shores of Lake Michigan—has evolved into a global company with a focus on Organic Workspace that helps people perform their best.



**Dick Haworth**  
Chairman Emeritus



**Matthew Haworth**  
Chairman



**Franco Bianchi**  
President & CEO

Over the years, our company has grown and evolved, investing in research, design, and acquisitions that expand our portfolio and network to meet changing market dynamics. We align our strategies to ensure we're providing our customers with the workplace knowledge, innovation, design, and global expertise required to enable their success.



**OUR PROMISE**

We believe inspiring spaces can enrich lives and businesses around the world.

**OUR MISSION**

We provide each of our customers with tailored spaces that enhance their business, stir their spirit, and sustain the planet.

**OUR VISION**

We partner with our customers, our dealers, and relevant influencers in redefining the way interiors are designed, built and maintained over time, resulting in more efficient real estate utilization and contributing to a more effective and innovative workforce.

**OUR VALUES**

We have a strong set of values that guide our business and help us align with our customers.

We listen to our Customers.

We rely on our Members.

We honor Integrity.

We embrace Continuous Learning.

We lead with Design.

We create Value.

We work to make the World better.

**HAWORTH PORTFOLIO**

We design and manufacture product solutions that help you create inspiring spaces. The breadth and strength of our portfolio forms the foundation for creating Organic Workspace, to keep your business nimble and make the most out of your investment.

We're your partner in transforming space, no matter where you're located.

**Haworth**

The parent brand that helps you create spaces where people can perform their best—at work, on the go, and at home.

**Haworth Collection™**

A world-class offering of lifestyle designs, the Haworth Collection brings an ordinary workspace to life. It leverages the tradition and innovation of design around the world with pieces from Haworth, Poltrona Frau, Cappellini, and Cassina.

**Poltrona Frau**

Founded by Renzo Frau in 1912, Poltrona Frau is known for leather, craftsmanship, and timelessness of design.

**Cappellini**

Founded by Enrico Cappellini in 1946, his son Giulio later joined the company to bring a passion for seeking fresh new designers that incorporate fun flair in products.

**Cassina**

Brothers Cesare and Umberto Cassina joined forces with designer Le Corbusier in 1964, offering a rich history of blending iconic designs with technology to establish modern classics for everyday life.

**Haworth Health Environments**

Elevates the performance of healthcare facilities so people can feel better, work better, and thrive.

**Bluescape™**

A visual collaborative workspace that transforms the way people work.



**Contact Us**

For more information about OMNIA Partners and how Haworth's products and services will support your needs, please contact us:

Phone: 800-576-0943

Email: [OMNIAPartners@haworth.com](mailto:OMNIAPartners@haworth.com)

To contact a Haworth sales representative or dealer near you, please refer to the list at the right or go online at [haworth.com/locator](http://haworth.com/locator).

Boston 617.439.7777

Chicago 312.644.3983

Columbus 614.885.5981

Dallas 214.231.7100

Denver 303.291.1015

Detroit 248.536.5005

Houston 713.629.1772

Los Angeles 310.481.2300

Minneapolis 612.288.0410

New York 212.977.5350

Philadelphia 215.977.8607

Phoenix 480.419.0541

San Francisco 415.490.2840

Seattle 206.623.8035

Washington, D.C. 202.478.7300

Atlanta 404.253.5640

*"Our values guide our business and align our company to the customer."*

*—Matthew Haworth, Chairman*



HAWORTH®

Visit us at [haworth.com](http://haworth.com).

For more information call 800.344.2600 or 616.393.3000.  
Download additional copies at [haworth.com](http://haworth.com).

Haworth is a registered trademark of Haworth, Inc.  
Printed in USA ©Haworth, Inc. 2019 04.19 Item #0142  
[haworth.com](http://haworth.com)

ONE HAWORTH CENTER ENTRANCE SCULPTURE

Created by Brian Alexander, a former Haworth Design Studio member and now full-time metal sculptor living in Douglas, Michigan. This site-specific piece is a distilled portrait of Haworth as a whole. Primary qualities driving the work are continuous energy and effort, balanced by purity and simplicity. Like many things in life, it cycles between chaos and order, depending on your point of view.

**OMNIA**  
PARTNERS